# The small business CLOSURE CRISIS

## SMALL BUSINESSES

are the lifeblood of our economy

# Baby boomers own half of all privately held firms in Wisconsin

This Silver Tsunami of retiring business owners own approximately 51,000 firms which represent half of all jobcreating businesses in the state. These firms employ 658,000 workers and generate roughly \$132 billion in revenue. As most of these owners retire, our local business landscape is going through a dramatic shift.

6 out of 10 business owners plan to sell in the next decade.





**51,000** firms

**658,000** employees

\$132 billion in revenue

By selling to their employees, owners can secure their legacy and keep these businesses and jobs in the community.

They make up 99.4% of all firms and provide 48.8% of all jobs in Wisconsin.

In addition, local businesses circulate 3x more money back into local communities than absentee-owned businesses and corporate chains.

Baby boomers employ an estimated 1 in 5 private sector workers nationwide.



#### The Employee Ownership solution

Employee ownership deepens the impact of local businesses and keeps them locally owned for the long term.



Let Project Equity help you track the impact of baby boomer retirements in your region and turn crisis into opportunity.



#### Benefits to

#### businesses

- Higher productivity and growth
- Lower employee turnover
- Improved longevity, lasting legacy

## Benefits to workers

- Better pay and benefits
- Assets and business ownership
- Voice in key decisions

### Benefits to communities

- Increased local spending
- Heightened civic engagement
- Community wealth building

Interested in learning how businesses can transition to employee ownership and communities can keep good jobs?

Visit project-equity.org

