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1,100 businesses with at least three employees are over 20 years old in Bellingham.

Sunnyvale

They employ 2 in 5 workers and generate \$4 billion in revenue.

San Jose

In addition, half of the owners of our job-creating local businesses are at or near retirement age. Yet, many have no exit strategy. According to BizBuySell, only **one** out of **five** businesses actually sell.

As business owners retire how do we turn risk into opportunity?



© 2019 Multiplier, on behalf of our program, Project Equity Study includes privately held businesses in Bellingham, WA.

DISCOVER THE POWER OF EMPLOYEE OWNERSHIP

By selling businesses to their employees, owners can preserve their legacies, keep companies locally rooted and sustain quality jobs.

AND FOR EMPLOYEE-OWNERS



Household net worth is **92% HIGHER**



Median job tenure is **53% LONGER**



Median wage income is **33% HIGHER**

Data according to one study by the National Center for Employee Ownership



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