



# ARIZONA IMPACT OF LEGACY BUSINESSES

30,000 businesses are  
20 years old or older.  
They account for over  
\$100 Billion in revenue.

These businesses  
employ over  
500,000 workers  
in Arizona.

In addition, half of the owners of our job-creating local businesses are at or near retirement age. Yet, many have no exit strategy. According to BizBuySell, only **one** out of **five** businesses actually sell.

As business owners retire how do we turn  
risk into opportunity?



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Study includes privately held businesses in Arizona with five or more employees.

# DISCOVER THE POWER OF **EMPLOYEE OWNERSHIP**

By selling businesses to their employees, owners can preserve their legacies, keep companies locally rooted and sustain quality jobs.

## AND FOR EMPLOYEE-OWNERS



Household net worth is  
**92% HIGHER**



Median job tenure is  
**53% LONGER**



Median wage income is  
**33% HIGHER**