

ARIZONA IMPACT OF LEGACY BUSINESSES



30,000 businesses are
20 years old or older.
They account for over
\$100 Billion in revenue.

These businesses
employ over
500,000 workers
in Arizona.

In addition, half the owners of our job-creating local businesses are at or near retirement age. Yet, many have no exit strategy. According to BizBuySell, only **one** out of **five** businesses actually sell.

As business owners retire how do we turn
risk into opportunity?

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Study includes privately held businesses in Arizona with five or more employees.

DISCOVER THE POWER OF EMPLOYEE OWNERSHIP

By selling businesses to their employees, owners can preserve their legacies, keep companies locally rooted and sustain quality jobs.

AND FOR EMPLOYEE-OWNERS



Household net worth is
92% HIGHER



Median job tenure is
53% LONGER



Median wage income is
33% HIGHER

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